



HALCYON UNDERWRITERS

YOUR PARTNER IN PRODUCTION, MAKING THE DIFFERENCE

2020 Personal Lines YTD Success List

Line of Business	Location	Home	Year Built	Auto	Excess	Condo	Pers. Liability	Valuable Articles	Renters	Premium	Risk Details
Auto	Sarasota, FL		N/A	✓						\$ 6,465	6M Policy - 4 Auto's
Auto/Umbrella	Sandy Springs, GA		N/A	✓	✓					\$ 6,969	\$5M Excess / 4 Auto's
Auto/Umbrella	Clermont, FL		N/A	✓	✓					\$ 6,663	4 Auto's - \$1M Excess
Auto/Umbrella	Deerfield Beach, FL		N/A	✓	✓					\$ 1,466	1 Auto - \$2M Excess
Auto/Umbrella	Naples, FL		N/A	✓	✓					\$ 1,773	6M Policy - 2 Auto's - \$1M Excess
Boat/Yacht	Coral Gables, FL		2020							\$ 19,695	\$2mil yacht moored in S FL
Builders Risk - HO3	Tampa, FL	✓	1994							\$ 20,169	RBR - 90% Completed, Covg A - \$4M
CAT 4 Home	Hialeah, FL		1954		✓					\$ 1,809	Covg A - \$265K, 10% Hurricane Ded
CAT 4 Home	Pinecrest, FL		1956 / 2005		✓					\$ 1,451	Covg A - \$318K, 10% Hurricane Ded
Condo - HO6	Bal Harbour, FL		2020			✓				\$ 8,424	Covg A - \$940K, Beachfront, 5% W/H
Condo - HO6	Bal Harbour, FL		2016			✓				\$ 6,250	Covg A - \$940K, Beachfront, 5% W/H
Condo - HO6	Lighthouse Pt, FL		2016			✓				\$ 2,859	Covg A - \$150K, 1M to Coast, 5% NS
Condo - HO6	Palm Coast, FL		2007			✓				\$ 3,841	Covg A - \$200K, 1M to Coast, 5% NS
Condo - HO6	Sunny Isles Beach, FL		2016			✓				\$ 10,400	Covg A - \$940K, Beachfront, 5% W/H
Condo - HO6	Sunny Isles Beach, FL		2017			✓				\$ 11,738	Covg A - \$800K, Beachfront, 5% W/H
DP3	Coral Gables, FL	✓	1970							\$ 9,608	\$1.1M Vacant For Sale, 25% Named Storm, \$25K AOP
DP3	Miami, FL		2003						✓	\$ 3,210	Covg A - \$336K, 2% Hurricane Ded
DP3	Tavares, FL	✓	2003							\$ 1,309	ACV Roof due to Age
Excess	Pompano Beach, FL		N/A		✓					\$ 397	\$1M Excess
Excess Flood	Longboat Key, FL		2015							\$ 25,656	\$6.2M TIV, \$1M Contents
Excess Liability	El Paso, TX		N/A		✓					\$ 301	\$1M Liability



HALCYON UNDERWRITERS

YOUR PARTNER IN PRODUCTION. MAKING THE DIFFERENCE

2020 Personal Lines YTD Success List

Home - H03/Auto/XS	1 - Celebration, FL, 2- Sunny Isles Beach, FL, 3 - New York, NY	✓	1 - 2007, 2 - 2003, 3 - 1958	✓	✓					\$ 46,021	#1 - Covg A - \$8.8M, 2% Hurricane Ded, #2 - Covg A - \$2.1M, 2% Hurricane Ded, #3 - Covg A - \$1.7M, All have AOP \$25K , 3 Autos 250/500, XS \$5M
Home - HO3	Asheville, NC	✓	2018							\$ 12,686	\$4M Addtl Home
Home - HO3	Atlanta, GA	✓	2010							\$ 2,393	\$1.5M Home - Georgia
Home - HO3	Boca Raton, FL	✓	2004							\$ 17,395	\$4M Home - Moved from Pure
Home - HO3	Coral Gables, FL		2014					✓		\$ 3,164	Covg A - \$450K, Rental Home, 2% Hurricane Ded
Home - HO3	Coral Gables, FL	✓	2017							\$ 16,023	S FL ho \$10k cheaper than Pure
Home - HO3	Fort Collins, CO	✓	2009							\$ 6,103	Addtl Home - \$2.5M
Home - HO3	Ft. Lauderdale, FL	✓	1997 / 2018							\$ 6,282	Covg A - \$1.2M, 2% NS
Home - HO3	Highlands, NC	✓	1997 / 2019							\$ 1,456	2nd Home - \$2.5M
Home - HO3	Lake Mary, FL	✓	1998							\$ 9,145	\$1.5M Home w/2 Water Damage Claims - Full Water Damage Exclusion
Home - HO3	Marion, NC	✓	2015							\$ 12,762	Covg A - \$1.6M, AOP \$10K
Home - HO3	Miami Beach, FL	✓	2019							\$ 5,162	Covg A - \$1M, W/H Excluded
Home - HO3	Miami Beach, FL	✓	1929							\$ 38,554	1920's Home Renovation - \$1.5M, 5% NS Ded
Home - HO3	Miami, FL	✓	1950							\$ 28,113	Covg A - \$1.2M, 5% Hurricane Ded, 5K AOP
Home - HO3	Miami, FL	✓	1935/2003							\$ 53,562	Builders Risk/Insured Occupying Location / \$1.5M, 5% NS
Home - HO3	Oakland, FL	✓	1910 / 2015							\$ 16,836	BOR Lexington home from a broker who non-renewed
Home - HO3	Orlando, FL	✓	2020							\$ 12,015	New Primary Home \$4M w/Water Shut off and Large Water Loss
Home - HO3	Palm Beach Gardens, FL (5M to coast)	✓	1990 / 2005							\$ 11,843	Covg A - \$1M, 2% Hurricane Ded, AOP \$5K
Home - HO3	Philadelphia, PA	✓	2012							\$ 2,120	Smaller Home in PA
Home - HO3	Pinecrest, FL	✓	1968							\$ 12,618	Covg A - \$458,875, 2% Hurricane Ded
Home - HO3	Plantation, FL	✓	2018							\$ 7,087	\$899K Home
Home - HO3	Ponte Vedra, FL	✓	1980 / 2016							\$ 982	Covg A - \$187K, \$1,500 Ded
Home - HO3	Ponte Vedra, FL	✓	1995							\$ 10,848	Covg A - \$2.5M (PKG)
Home - HO3	Sapphire, NC	✓	2020							\$ 4,185	2nd Home - \$2.5M
Home - HO3	Satellite Beach, FL	✓	1987							\$ 12,335	Brevard secondary home (\$1M) for existing Chubb policy.



HALCYON UNDERWRITERS

YOUR PARTNER IN PRODUCTION. MAKING THE DIFFERENCE

2020 Personal Lines YTD Success List

Home - HO3	Tampa, FL (11M to coast)	✓	1995/ 2005							\$ 10,854	Covg A - \$2M, 2% Hurricane Ded, AOP \$5K
Home - HO3	Toccoa, GA	✓	1972							\$ 11,468	Covg A - \$1.2M, 5% NS
Home - HO3	Umatilla, FL	✓	2020							\$ 3,058	New \$1.2M Home - Lake County
Home - HO3	Vero Beach, FL	✓	2019							\$ 9,171	Covg A - \$1.4M, 5% NS
Home - HO3	Weston, FL	✓	1999							\$ 5,382	Covg A - \$711K / 1 Year Lapse Covg, 5% Named Store, \$2,500 AOP
Home - HO3 / Auto	Louisville, KY	✓	2007	✓						\$ 10,204	\$1.5M Home - KY, 2 Auto's
Home - HO3 / Collector Autos	Parkland, FL	✓	2002	✓						\$ 19,710	Covg A - \$4.5M (Previously insured for \$2M) Flood Zone A, 4 Collectors - 45% Credit applies due to size & care of collection.
Home - HO3/Auto/Fine Arts	Miami, FL	✓	2014	✓				✓		\$ 56,081	2 High Values Homes on one lot, (5) High Value Autos, \$1M Fine Arts Schedule
Home, Val Articles, Auto, XS	Ormond Beach, FL	✓	2018	✓	✓			✓		\$ 16,073	Chubb - Home - Ironshore Non Renewal. Added all lines to acct - 2% Hurricane. Val. Articles - Blkt 25k to meet recs, Auto- insured willing to move auto for 2% hurricane, XS- 3 homes, 3 cars, 2 mil limit no xs umb
Home/Auto/Umb/VAC/XS Flood	Naples, FL / Cincinnati, OH	✓	2019 / 2005	✓	✓			✓		\$ 35,824	Covg A - \$7M (2 Homes), 2% Hurricane Ded./4 Auto's/\$1m Umb/\$5M Excess
Home/Auto/Vac/Xs	Sunny Isles Beach, FL	✓	1991 / 2017	✓	✓			✓		\$ 14,490	Covg A - \$1M, 5% Hurricane Ded., 2 Auto's, \$5M Excess
Home/Umb/Auto/VAC	Cocoa Beach, FL	✓	1965 / 2004	✓	✓			✓		\$ 18,626	Covg A - \$1M, 5% Hurricane Ded./\$1M Excess/3 Auto's, Jewelry/Cameras/Musical Instruments
Home/VAC/Auto	Sunny Isles Beach, FL	✓	2019	✓				✓		\$ 21,080	Covg A - \$3.8M, 2% Hurricane Ded., 3 Auto's, \$75K Jewelry
Mobile Home	St. Johns, FL		2016						✓	\$ 872	Single Wide - \$50K
Mobile Home	Wimauma, FL	✓	2020							\$ 1,396	\$48K Mobile Home w/Wind
Motorcycle	Alva, FL		N/A	✓						\$ 166	1 Motorcycle - 100/300/100
Personal Liability	Jacksonville, FL		N/A				✓			\$ 299	\$300K Liability
Personal Liability	Largo, FL		N/A				✓			\$ 574	\$1M Liability
Personal Travel	Pompano Beach, FL		N/A				✓			\$ 550	Annual Travel
Renters Policy	Odessa, FL		2004						✓	\$ 122	\$300K Liability
Vacant Home - DP1	Miami, FL	✓	2019							\$ 10,115	Covg A - \$1.5M
Yacht	Fort Lauderdale, FL		2013							\$ 12,000	\$17M