



# HALCYON UNDERWRITERS

YOUR PARTNER IN PRODUCTION, MAKING THE DIFFERENCE

## 2020 Small Business 1st Qtr. Success List

| Industry       | Description                     | Pkg | BOP | GL | Auto | Prop | WC | Umb | Prof Lines | Misc. | Premium  |
|----------------|---------------------------------|-----|-----|----|------|------|----|-----|------------|-------|----------|
| Association    | Association                     |     | ✓   |    |      |      |    |     |            |       | \$5,582  |
| Association    | Charitable Foundation           |     |     | ✓  |      |      |    |     |            |       | \$501    |
| Association    | Civic Association               |     |     |    |      |      | ✓  |     |            |       | \$5,290  |
| Association    | Condo Association               | ✓   |     |    |      |      |    |     |            |       | \$8,696  |
| Association    | Homeowner Association           |     |     |    |      | ✓    |    |     |            |       | \$627    |
| Association    | Homeowner Association           |     |     |    |      |      |    | ✓   |            |       | \$1,028  |
| Association    | Homeowner Association           |     | ✓   |    |      |      |    |     |            |       | \$1,728  |
| Association    | Homeowner Association           |     | ✓   |    |      |      |    |     | ✓          | ✓     | \$3,790  |
| Association    | Homeowner Association           |     | ✓   |    |      |      |    |     |            |       | \$7,703  |
| Association    | Homeowners Association          |     |     |    |      |      | ✓  |     |            |       | \$631    |
| Association    | Homeowners Association          |     |     |    |      |      |    | ✓   |            | ✓     | \$3,327  |
| Association    | Homeowners Association          |     |     |    | ✓    |      |    |     |            |       | \$8,756  |
| Association    | Non-Profit Foundation           |     |     |    |      |      | ✓  |     |            |       | \$5,147  |
| Association    | Professional Trade Organization |     |     | ✓  |      |      |    |     | ✓          |       | \$675    |
| Association    | Social Club                     |     | ✓   |    |      |      |    |     |            |       | \$3,215  |
| Auto Dealer    | Auto Dealership                 |     |     |    |      |      | ✓  |     |            |       | \$6,856  |
| Builder's Risk | Residential Builder             |     |     |    |      |      |    |     |            | ✓     | \$995    |
| Builder's Risk | Residential Builder             |     |     |    |      |      |    |     |            | ✓     | \$9,543  |
| Construction   | Alarm Contractor                |     |     | ✓  |      | ✓    |    | ✓   | ✓          |       | \$15,286 |
| Construction   | Blind Installation              |     |     |    |      |      |    |     |            | ✓     | \$423    |
| Construction   | Blind Installation              |     |     | ✓  |      |      |    |     |            |       | \$3,252  |
| Construction   | Blind Installation              |     |     |    |      |      |    | ✓   |            |       | \$1,589  |
| Construction   | Carpentry                       |     |     | ✓  |      |      |    |     |            |       | \$434    |
| Construction   | Carpentry                       |     |     | ✓  |      |      |    |     |            |       | \$521    |
| Construction   | Carpentry                       |     |     | ✓  |      |      |    |     |            |       | \$1,903  |
| Construction   | Carpentry                       |     |     |    |      |      | ✓  |     |            |       | \$10,255 |
| Construction   | Carpentry                       |     |     | ✓  |      |      |    |     |            |       | \$10,415 |
| Construction   | Concrete Contractor             |     |     |    | ✓    |      |    |     |            |       | \$4,824  |
| Construction   | Electrical Contractor           |     |     |    |      |      | ✓  |     |            |       | \$2,286  |
| Construction   | Electrical Contractor           |     |     |    |      |      | ✓  |     |            |       | \$4,810  |
| Construction   | Electrical Contractor           |     | ✓   |    | ✓    |      |    | ✓   |            |       | \$10,161 |
| Construction   | Electrical Contractor           |     |     | ✓  |      |      |    |     |            |       | \$4,911  |
| Construction   | Excavation Contractor           |     |     |    |      |      |    |     |            | ✓     | \$2,512  |
| Construction   | Fence Contractor                |     |     |    | ✓    |      |    |     |            |       | \$9,531  |
| Construction   | Fish Tank Installers            |     |     |    | ✓    |      |    |     |            |       | \$15,639 |
| Construction   | Flooring Contractor             |     |     | ✓  |      |      |    |     |            |       | \$572    |
| Construction   | Flooring Contractor             |     |     |    |      |      |    | ✓   |            |       | \$1,223  |
| Construction   | General Contractor              |     |     |    | ✓    |      |    |     |            |       | \$5,781  |
| Construction   | General Contractor              |     |     |    | ✓    |      |    |     |            |       | \$6,134  |
| Construction   | General Contractor              |     |     |    |      |      |    |     |            | ✓     | \$1,000  |
| Construction   | Glazier                         |     |     |    | ✓    |      |    |     |            |       | \$6,854  |
| Construction   | Handyman                        |     |     | ✓  |      |      |    |     |            |       | \$847    |
| Construction   | Hvac Contractor                 |     |     | ✓  |      |      |    |     |            | ✓     | \$975    |



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|---------------|-----------------------------------|---|---|---|---|---|---|---|---|----------|
| Construction  | Hvac Contractor                   |   |   |   |   |   |   | ✓ |   | \$4,440  |
| Construction  | Hvac/Plumbing Contractor          |   |   |   |   |   |   |   | ✓ | \$1,181  |
| Construction  | Janitorial - Commercial           |   |   |   |   |   | ✓ |   |   | \$2,651  |
| Construction  | Janitorial Services - Residential |   |   | ✓ |   |   |   |   |   | \$3,236  |
| Construction  | Landscape Contractor              |   |   |   |   | ✓ |   |   |   | \$8,612  |
| Construction  | Landscape Contractor              |   |   | ✓ |   |   |   |   | ✓ | \$9,448  |
| Construction  | Landscape Contractor              |   |   | ✓ | ✓ |   |   |   |   | \$14,361 |
| Construction  | Lawn & Pest Control               |   |   | ✓ |   |   |   |   |   | \$6,761  |
| Construction  | Lawn Care                         |   |   |   |   | ✓ |   |   |   | \$7,865  |
| Construction  | Lawn Care                         |   |   |   |   | ✓ |   |   |   | \$13,084 |
| Construction  | Lawn Care                         |   |   |   | ✓ |   |   |   |   | \$16,859 |
| Construction  | Lawn Care / Landscaping Svcs      |   |   | ✓ |   |   |   |   |   | \$5,178  |
| Construction  | Nursery                           |   |   | ✓ |   |   |   |   |   | \$1,144  |
| Construction  | Painting Contractor               |   |   |   |   |   |   |   | ✓ | \$5,000  |
| Construction  | Paving contractor                 |   |   |   |   | ✓ |   |   |   | \$5,294  |
| Construction  | Plumbing Contractor               |   |   | ✓ |   |   |   |   |   | \$1,193  |
| Construction  | Plumbing Contractor               |   |   |   |   |   | ✓ |   |   | \$4,099  |
| Construction  | Plumbing Contractor               |   |   | ✓ |   |   |   |   |   | \$6,144  |
| Construction  | Plumbing Contractor               |   |   | ✓ |   |   | ✓ |   |   | \$8,804  |
| Construction  | Residential Builder               |   |   |   |   |   |   |   | ✓ | \$3,150  |
| Construction  | Shutter Installation              |   |   |   |   | ✓ |   |   |   | \$3,176  |
| Construction  | Street Road Contractor            |   |   |   |   |   |   |   | ✓ | \$4,957  |
| Construction  | Stucco Contractor                 |   |   | ✓ |   |   |   |   |   | \$709    |
| Construction  | Swimming Pool Contractor          |   |   |   |   |   | ✓ |   |   | \$714    |
| Construction  | Underground Utilities             |   |   |   |   |   |   |   | ✓ | \$4,140  |
| Construction  | Vinyl Siding Installation         |   |   | ✓ |   |   |   |   |   | \$1,004  |
| Entertainment | Aquarium                          |   |   |   |   |   |   | ✓ |   | \$1,160  |
| Entertainment | Chamber of Commerce               |   |   |   |   |   |   |   | ✓ | \$245    |
| Farms         | Gen'l Livestock Farms             |   |   |   |   |   |   |   | ✓ | \$1,755  |
| Healthcare    | Dentist                           |   |   |   |   | ✓ |   |   |   | \$2,050  |
| Healthcare    | Dentist                           | ✓ |   |   |   |   | ✓ |   |   | \$11,778 |
| Healthcare    | Mental Health                     |   |   |   |   | ✓ |   |   |   | \$321    |
| Healthcare    | Optical Store                     |   | ✓ |   |   |   | ✓ | ✓ |   | \$3,772  |
| Healthcare    | Surgical center                   |   | ✓ |   |   |   |   |   |   | \$7,067  |
| Healthcare    | Surgical center                   |   | ✓ |   |   |   |   |   |   | \$12,159 |
| Hospitality   | Dunkin Donuts Store               |   |   | ✓ |   |   |   |   |   | \$5,009  |
| Hospitality   | Hotel                             |   |   |   |   | ✓ |   |   |   | \$66,810 |
| Hospitality   | Pizza Delivery                    |   |   |   | ✓ |   |   |   |   | \$3,500  |
| Hospitality   | Restaurant                        |   | ✓ |   |   |   |   |   |   | \$2,999  |
| Hospitality   | Restaurant                        |   |   |   |   | ✓ |   |   |   | \$3,471  |
| Hospitality   | Restaurant                        |   | ✓ |   |   |   |   |   |   | \$4,081  |
| Hospitality   | Restaurant                        |   |   |   |   |   |   | ✓ |   | \$12,672 |
| Hospitality   | Restaurant                        |   |   |   |   | ✓ |   |   |   | \$2,513  |
| Hospitality   | Restaurant - Fast Food            |   |   |   | ✓ |   |   |   |   | \$1,802  |
| Institution   | Art Gallery                       |   | ✓ |   |   |   |   |   |   | \$669    |



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|---------------|------------------------------|---|---|---|---|---|---|---|---|---|----------|
| Institution   | School                       |   |   |   |   |   | ✓ |   |   |   | \$9,015  |
| Lessors Risk  | Commerical Office            |   |   | ✓ |   |   |   |   |   |   | \$5,404  |
| Lessors Risk  | Lessors risk                 |   | ✓ |   |   |   |   |   |   |   | \$500    |
| Lessors Risk  | Lessors risk                 |   |   | ✓ |   | ✓ |   | ✓ |   |   | \$24,414 |
| Lessors Risk  | Lessors risk                 |   |   | ✓ |   |   |   |   |   |   | \$500    |
| Lessors Risk  | Lessors risk                 | ✓ |   |   |   |   |   |   |   |   | \$1,611  |
| Lessors Risk  | Lessors risk                 |   |   | ✓ |   |   |   |   |   |   | \$3,853  |
| Lessors Risk  | Lessors risk                 |   | ✓ |   |   |   |   |   |   |   | \$4,793  |
| Lessors Risk  | Lessors risk                 |   |   |   |   |   |   | ✓ |   |   | \$10,007 |
| Lessors Risk  | Lessors risk                 |   | ✓ |   |   |   |   | ✓ |   |   | \$10,233 |
| Lessors Risk  | Medical Building             |   |   | ✓ |   |   |   |   |   |   | \$1,000  |
| Lessors Risk  | Office and Warehouse         |   |   | ✓ |   | ✓ |   |   |   |   | \$8,349  |
| Lessors Risk  | Shopping Center              |   |   | ✓ | ✓ |   |   |   |   |   | \$2,990  |
| Lessors Risk  | Warehouse                    |   |   | ✓ |   |   |   |   |   |   | \$729    |
| Manufacturing | Cabinet Maker                |   |   | ✓ |   |   |   |   |   |   | \$470    |
| Manufacturing | Closet Mfg.                  |   |   |   |   |   |   | ✓ |   |   | \$1,936  |
| Manufacturing | Dog Food Manufacturer        |   |   | ✓ |   |   | ✓ |   |   |   | \$1,123  |
| Manufacturing | Grill Manufacturer           |   |   | ✓ | ✓ |   |   |   |   |   | \$3,809  |
| Manufacturing | Playing Card Mfg.            |   |   | ✓ |   |   |   |   |   |   | \$1,518  |
| Manufacturing | Silicone Sponge Mfg.         |   |   | ✓ |   |   |   |   |   |   | \$812    |
| Office        | Accounting Office            |   |   |   |   |   | ✓ |   |   |   | \$821    |
| Office        | Dentist Office               |   | ✓ |   |   |   |   |   |   |   | \$3,887  |
| Office        | Medical Office               |   |   |   |   |   |   |   |   | ✓ | \$452    |
| Office        | Medical Office               |   |   | ✓ |   |   |   |   |   |   | \$486    |
| Office        | Medical office               |   |   |   |   |   | ✓ |   |   |   | \$769    |
| Office        | Medical Office               |   | ✓ |   |   |   |   | ✓ |   |   | \$2,182  |
| Office        | Medical Office               | ✓ |   |   |   |   |   |   |   |   | \$4,464  |
| Office        | Medical Office               |   |   |   |   |   | ✓ |   |   |   | \$4,719  |
| Office        | Medical Office               |   | ✓ |   |   |   |   |   |   |   | \$7,250  |
| Office        | Medical Office               |   |   |   |   |   | ✓ |   |   |   | \$10,322 |
| Office        | Medical Office               |   |   |   |   |   | ✓ |   |   |   | \$10,581 |
| Office        | Real Estate Office           |   |   |   |   |   |   |   | ✓ |   | \$2,027  |
| Real Estate   | Commercial Condo             |   |   | ✓ |   |   |   |   |   |   | \$4,335  |
| Real Estate   | Property Managers            |   |   |   |   |   | ✓ |   |   |   | \$1,639  |
| Real Estate   | Property Managers            |   |   |   |   |   |   |   | ✓ |   | \$640    |
| Real Estate   | Property Managers            |   |   |   | ✓ |   |   |   |   |   | \$4,275  |
| Real Estate   | Property Managers            |   |   |   | ✓ |   |   |   |   |   | \$10,983 |
| Real Estate   | Real Estate Agency           |   | ✓ |   |   |   |   |   |   |   | \$620    |
| Real Estate   | Real Estate Agency           |   | ✓ |   |   |   |   |   |   |   | \$1,076  |
| Real Estate   | Real Estate Agency           |   |   |   |   |   |   |   | ✓ |   | \$1,513  |
| Real Estate   | Real Estate Agency           |   | ✓ |   |   |   | ✓ |   |   |   | \$1,975  |
| Real Estate   | Real Estate Agency           |   |   |   |   |   | ✓ |   |   |   | \$9,669  |
| Real Estate   | Residential Town Home Rental |   |   |   |   |   |   | ✓ |   |   | \$2,525  |
| Real Estate   | Residential Town Home Rental |   | ✓ |   |   |   |   |   |   |   | \$13,526 |
| Real Estate   | Shopping Center              |   |   | ✓ |   |   |   |   |   |   | \$1,501  |



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|             |                                |   |   |   |   |   |   |   |   |          |
|-------------|--------------------------------|---|---|---|---|---|---|---|---|----------|
| Real Estate | Shopping Center                |   | ✓ |   |   |   |   |   |   | \$6,383  |
| Real Estate | Shopping Center                |   |   | ✓ |   |   |   | ✓ |   | \$7,608  |
| Real Estate | Vacant Land                    |   |   | ✓ |   |   |   |   |   | \$578    |
| Real Estate | Vacant Land                    |   |   | ✓ |   |   |   | ✓ |   | \$2,125  |
| Retail      | Artist                         |   | ✓ |   |   |   |   |   |   | \$399    |
| Retail      | Auto Parts Store               |   |   |   | ✓ |   | ✓ |   |   | \$26,623 |
| Retail      | Bakery - Home Based Business   |   | ✓ |   |   |   |   |   |   | \$279    |
| Retail      | Construction Supply            |   |   |   |   |   |   |   | ✓ | \$4,049  |
| Retail      | Craft Store                    |   | ✓ |   |   |   |   |   |   | \$680    |
| Retail      | Cycle Sales/Repair             |   |   |   |   |   |   |   | ✓ | \$2,188  |
| Retail      | Donut Store                    |   |   | ✓ |   |   |   |   |   | \$8,516  |
| Retail      | Framing Store                  |   |   |   | ✓ |   |   |   |   | \$12,648 |
| Retail      | Juice Bar                      |   | ✓ |   |   |   |   |   |   | \$2,642  |
| Retail      | Nail Spa                       | ✓ |   |   |   |   |   | ✓ |   | \$5,222  |
| Retail      | Organ Sales & Installation     |   |   | ✓ |   |   |   |   | ✓ | \$999    |
| Retail      | Pharmacy                       |   |   |   |   |   | ✓ |   |   | \$2,881  |
| Retail      | Retail                         |   |   |   |   |   | ✓ |   |   | \$770    |
| Service     | Accounting Firm                |   |   |   |   |   | ✓ |   |   | \$821    |
| Service     | Advertising Firm               |   |   |   |   |   | ✓ |   |   | \$386    |
| Service     | Aircraft Charter Services      |   |   |   |   | ✓ |   |   |   | \$6,215  |
| Service     | Architectural Consulting       |   |   |   |   |   | ✓ |   |   | \$641    |
| Service     | Architectural Consulting       |   |   |   |   |   |   | ✓ |   | \$808    |
| Service     | Attorney                       |   |   |   |   |   |   |   | ✓ | \$2,614  |
| Service     | Auto Repair Shop               |   |   |   |   |   | ✓ |   |   | \$4,319  |
| Service     | Auto Repair Shop               |   |   |   |   |   | ✓ |   |   | \$2,055  |
| Service     | Auto Repair Shop               |   | ✓ |   |   |   |   | ✓ |   | \$10,436 |
| Service     | Auto Repair Shop               | ✓ |   |   | ✓ |   |   | ✓ |   | \$33,462 |
| Service     | Bookkeeper                     |   |   | ✓ |   |   |   |   |   | \$915    |
| Service     | Child Day Care                 |   |   | ✓ |   | ✓ |   |   | ✓ | \$4,198  |
| Service     | Church                         |   | ✓ |   |   |   |   |   |   | \$10,871 |
| Service     | Civil Engineer                 |   | ✓ |   |   |   |   |   |   | \$1,083  |
| Service     | Consultant - Business & Mgmt.  |   |   | ✓ |   |   |   |   |   | \$1,125  |
| Service     | Consultant - Business & Mgmt.  |   |   | ✓ |   |   |   |   |   | \$1,125  |
| Service     | Direct Mail Services           |   |   |   |   |   |   |   | ✓ | \$979    |
| Service     | Engineering Firm               |   |   | ✓ |   |   |   |   |   | \$625    |
| Service     | Engineering Firm               |   |   |   |   |   | ✓ |   |   | \$2,698  |
| Service     | Financial Planning             |   | ✓ |   |   |   |   |   |   | \$1,020  |
| Service     | Financial Planning             |   |   |   |   |   | ✓ |   |   | \$1,326  |
| Service     | Financial Planning             |   |   |   |   |   |   |   | ✓ | \$2,389  |
| Service     | Financial Planning             |   | ✓ |   |   |   |   | ✓ |   | \$3,704  |
| Service     | Financials Services            |   | ✓ |   |   |   |   |   |   | \$1,193  |
| Service     | Gas Hauling - Support Vehicles |   |   |   | ✓ |   |   |   |   | \$10,059 |
| Service     | Hair Salon                     |   |   |   |   |   | ✓ |   |   | \$2,131  |
| Service     | Home Inspector                 |   |   | ✓ |   |   |   |   |   | \$585    |
| Service     | Insurance Agency               |   |   |   |   |   | ✓ |   |   | \$659    |



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|------------|------------------------------|---|---|---|---|---|---|---|---|----------|
| Service    | Insurance Agency             |   | ✓ |   |   |   |   |   |   | \$801    |
| Service    | Insurance Agency             |   | ✓ |   |   |   |   |   |   | \$980    |
| Service    | Insurance Agency             |   |   |   | ✓ |   |   |   |   | \$2,659  |
| Service    | Insurance Agency             |   | ✓ |   | ✓ |   |   |   |   | \$19,388 |
| Service    | Investment Company           |   |   |   |   |   |   |   | ✓ | \$249    |
| Service    | Laundromat                   |   |   | ✓ |   |   |   |   |   | \$1,925  |
| Service    | Law Firm                     |   |   | ✓ |   |   |   |   |   | \$575    |
| Service    | Law Firm                     |   |   |   |   |   | ✓ |   |   | \$672    |
| Service    | Law Firm                     |   |   |   | ✓ |   |   |   |   | \$802    |
| Service    | Law Firm                     |   | ✓ |   |   |   |   |   |   | \$956    |
| Service    | Law Firm                     |   | ✓ |   |   |   |   |   |   | \$1,172  |
| Service    | Law Firm                     |   |   |   |   |   |   |   | ✓ | \$1,212  |
| Service    | Law Firm                     |   |   |   |   |   | ✓ |   |   | \$7,759  |
| Service    | Legal Services               |   |   |   |   |   | ✓ |   |   | \$2,380  |
| Service    | Management Consultant        |   | ✓ |   |   |   |   |   |   | \$4,808  |
| Service    | Manufacturers Representative |   |   | ✓ |   |   |   |   |   | \$677    |
| Service    | Medical Billing              |   |   |   |   |   | ✓ |   |   | \$1,667  |
| Service    | Medicare Supplement Agency   |   |   |   |   |   | ✓ |   | ✓ | \$5,357  |
| Service    | Mobile Car Wash              |   |   | ✓ | ✓ |   | ✓ |   |   | \$21,410 |
| Service    | Nail Salon                   |   | ✓ |   |   |   |   | ✓ |   | \$2,215  |
| Service    | Nail Salon                   |   |   | ✓ |   |   |   |   |   | \$2,500  |
| Service    | Personal Trainer             |   |   | ✓ |   | ✓ |   |   |   | \$1,257  |
| Service    | Ping Pong                    |   |   | ✓ |   |   |   |   |   | \$962    |
| Service    | Printing                     |   |   | ✓ |   |   |   |   |   | \$814    |
| Service    | Public Speaker               |   |   |   |   |   | ✓ |   |   | \$116    |
| Service    | Public Speaker               |   |   |   |   |   |   |   | ✓ | \$1,303  |
| Service    | Real Estate Appraiser        |   |   |   |   |   | ✓ |   |   | \$885    |
| Service    | Residential Home Watch       |   |   | ✓ |   |   |   |   | ✓ | \$1,387  |
| Service    | School Services/Recruitment  |   |   |   |   |   | ✓ |   |   | \$3,088  |
| Service    | Self Storage                 |   | ✓ |   |   |   |   |   |   | \$14,195 |
| Service    | Tech Consultant              |   |   |   |   |   | ✓ |   |   | \$1,019  |
| Service    | Tech Consultant              |   |   |   |   |   | ✓ |   |   | \$1,376  |
| Service    | Tour Operator                |   |   |   |   |   |   |   | ✓ | \$1,418  |
| Service    | Tour Operator                |   |   |   |   |   |   |   | ✓ | \$6,720  |
| Service    | Travel Agency                |   |   |   |   |   | ✓ |   |   | \$676    |
| Technology | Software Developer           |   | ✓ |   |   |   | ✓ |   |   | \$4,525  |
| Technology | Technology Service Provider  |   | ✓ |   |   |   |   |   | ✓ | \$4,445  |
| Technology | Telecom Company              |   | ✓ |   |   |   |   | ✓ |   | \$9,641  |
| Trust      | Trust                        |   |   |   |   |   |   |   | ✓ | \$467    |
| Wholesale  | Alcohol Distributor          |   |   |   | ✓ |   |   |   |   | \$3,814  |
| Wholesale  | Battery Distributor          |   |   | ✓ |   |   |   |   |   | \$8,326  |
| Wholesale  | Coffee Distributor           | ✓ |   |   | ✓ |   |   | ✓ |   | \$13,049 |
| Wholesale  | Construction Tool Supply     |   |   |   |   |   | ✓ |   |   | \$14,970 |
| Wholesaler | Food Products                | ✓ |   |   | ✓ |   |   | ✓ |   | \$9,294  |
| Wholesaler | Furniture Distributor        |   |   |   |   |   | ✓ |   |   | \$805    |



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|------------|----------------------------|--|---|---|---|--|--|---|--|--|---------|
| Wholesaler | Lighting Fixture Wholesale |  |   | ✓ |   |  |  |   |  |  | \$1,006 |
| Wholesaler | Shoe Distributor           |  | ✓ |   |   |  |  |   |  |  | \$2,052 |
| Wholesaler | Sugar Distributor          |  |   | ✓ | ✓ |  |  | ✓ |  |  | \$3,689 |