



**HALCYON
UNDERWRITERS**

YOUR PARTNER IN PRODUCTION, MAKING THE DIFFERENCE

Halcyon Agent News



2nd Quarter Important Announcement!

As we discussed the importance of technology in the first quarter, I am happy to announce the release of our newly designed website. We redesigned the website with our retail partners in mind.

We will be releasing more updates throughout the year, so make sure you visit us often for continuous updates!

Make sure and check us out by clicking [HERE](#).

Halcyon looks forward to elevating our current relationships, as well as forming new connections in 2018. We value the input of our partners and welcome any feedback,

so please reach out to any of our Halcyon brand ambassadors for more information or suggestions.

Halcyon Announcement!!

Have you tried our Online Rating Products Yet? Try it today for extra commission points and faster turnaround!

Check out our Online Rating Tab Now!

Agents have quick and easy access to online quoting or instant phone quotes with products by USLI, High Value Home Quotes, and our Private Flood Program.

Click [Online Rating](#) or visit our website today.

[**Claims Cost Comparison - Safeco Insurance - CLICK HERE**](#)

Learn More About Us



Team Member Spotlight: Jason Mata



The relationship we have with our agent partners is very important to us. While we work with you on a day to day business level, we thought you'd like to know a little information about one of our team members.

In this picture, we have our Business Development Specialist and Compliance Officer, Jason Mata.

Years at Halcyon: 11 Years

Years in Insurance: 24 Years

First Job: Veterinary Technician

Favorite Movie: Steel Magnolias

Favorite Vacation spot: Costa Rica

Little-known fact: I auditioned for the movie "Forrest Gump" when I was 19 years old.

Motto: Make peace with the past, so it won't mess up the present...

Greatest Challenge: Taking time to slow down and enjoy the little things.

Most important lesson learned: It is what it is.

Advice for Success: Never Give Up – If you want something bad enough, just BELIEVE.

If I wasn't doing this, I'd: Be a Crime Scene Investigator using my degree in Forensic Investigations.

Pet Peeve: Orlando Traffic and Sun in my Eyes

Hobbies: Music, Theatre, Concerts, my Godchildren, Volunteering at Give Kids the World

If I could have met anyone in history, it would be: Harvey Milk

My favorite part about my job is: Assisting my team in succeeding in their production goals, while maintaining the highest quality!

Personal Lines

Think Fire and Theft are your insureds most likely cause of loss? Think Again!

Water Damage!

As Water Damage claims are on the rise, carriers are taking a closer look at the statistics surrounding these losses. For years, the industry has pushed mitigation techniques to prevent fire and theft, but failed to stress the importance of mitigating a water loss. In a recent study by the Insurance Information Institute compiling data from 2011-2015, they found that homeowners are 5x more likely to experience a Water Damage claim than they are a Theft claim, and 6x more likely to experience a Water Damage claim than a Fire or Lightning Claim! (<https://www.iii.org/fact-statistic/facts-statistics-homeowners-and-renters-insurance>)

Chubb found that in a recent study, most insureds “think” they do a good job of preventing water damage losses, however “just 22% shut off their water main before leaving on vacation”. Educating insureds on how to prevent and mitigate these losses is key to reducing claims and preventing future rate increases for homeowners.

What can our Insureds do?

Just like you would take preventative measures before leaving for vacation to protect your home from intruders, you can do the same for water leaks. In areas where freezing pipes are not an issue, you can shut off the main water line to the house before vacation. In areas where there are temperature concerns, you can maintain a household temperature of 60 degrees or higher, and leave faucets running with a drip. Hartford Steamboiler recommends a regular check of the piping leading into your water heater to ensure there is no corrosion.

In addition to preventative measures, most insureds set fire and/or burglar alarms before leaving the house. Now, insureds can protect themselves from water damage using the same type of alarm system. Carriers are now highly promoting Water Leak Defense Systems and are offering hefty discounts not only for the installation of the device, but also credits to annual homeowners’ premiums.

For additional information on these systems please see the following marketing pieces:

Chubb:
Click [HERE](#) for more information.

AIG:
Water Security Systems
Preventing Frozen Pipes
Tips for Avoiding Water Damage

Did You Know?

Halcyon offers premium financing arrangements with very competitive rates for your commercial accounts. Contact your Halcyon Team for a free quote on any new or renewal account.

COMING SOON!!!

Halcyon will be offering EXPRESS-PAY Online and Mobile Bill Payments for both one-time and recurring payments for our retail partners.

Claims Update!!

Halcyon's **NEW website** now has direct reporting available for all claims, ensuring faster access for appointed agents using online reporting for most companies. Please use our claims links by clicking **CLAIMS** to report any claims.

Is Your Agency File Up to Date?

Halcyon Agents must have an active E&O, ACH Payment Form and W9 on File Annually in order to remain an active agent.

Please remember to send a copy of your E&O renewal certificate to compliance@halcyonuw.com annually.

IMPORTANT - Halcyon offers direct deposit of your commission payment via ACH for all Halcyon policies. Signing up is EASY!

Please make sure we have an updated [ACH Payment Form](#) on file for your agency to receive commissions via direct deposit.

Send the completed copy to compliance@halcyonuw.com.

Call or Email Today - Click Here for our [Staff Directory](#)



Take a look at our 2018
Middle Market Successes below!

What Are We Writing?

[Halcyon 2018 Middle Market New Business
Success List](#)

Halcyon is participating in the "[Sound the Alarm](#)" American Red Cross Campaign.

Every day, seven people die in home fires, most in homes that lack working smoke alarms. Sadly, children and the elderly disproportionately lose their lives. A critical part of the campaign is [Sound the Alarm](#), a series of home fire safety and smoke alarm installation events across the country. Red Cross volunteers, along with fire departments and other partners canvass at-risk neighborhoods, installing free smoke alarms, replacing batteries in existing alarms, and providing fire prevention and safety education.

Halcyon Underwriters Employees will be participating with the American Red Cross on Saturday, May 5th and Saturday, May 12th assisting families with this wonderful program. "[Sound the Alarm](#)"



It's easy to join our mailing list!

Just send your email address by text message:

Text
HALCYON
to **22828** to get started.



Message and data rates may apply.

[WHY HALCYON](#) | [OUR CARRIERS](#) | [CONTACT US](#) | [RATING](#) | [DIRECTORY](#)

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STAY CONNECTED WITH US...

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*****NEW WEBSITE*****
www.halcyonuw.com