



[Anniversary News from Halcyon Underwriters](#)

Halcyon Underwriters, Inc. is celebrating its 30th Anniversary this year! A 30th Anniversary is traditionally known as the “Pearl Anniversary” and we like to think that we have been able to provide “pearls of wisdom” throughout the years regarding coverage and the marketplace for our agent partners and your insureds. We realize that we could not have reached our current level of success without your support! We truly appreciate the relationships that we have developed through the years and we look forward to making them even better so that we can continue to contribute to your success as well!



We have achieved many significant milestones since our beginning three decades ago. When we began our company back in 1986, we only had two company relationships, \$4m in written premium and a limited product line. We now have over 30 company appointments, write in excess of \$90m in premium and offer all lines of coverages for Personal Lines and Commercial Lines. We also have the ability to write business in all states. The growth in our representation of companies and written premium can be directly attributed to your partnership with our innovative and high-performing Production Team. Our business model of being a true underwriting partner with our carriers has also served us well in developing these relationships so that we can better serve you and your insureds. We have achieved the highest tiered status with the majority of our companies that allows us preferred service and consideration for our submissions.

Halcyon has the historical results and the relationships to assist you in identifying opportunities in coverage and rate “challenges” to assist you in placing your business. Halcyon is focused on new opportunities in order to help you achieve and exceed your goals. We realize that 2016 is a challenging year with property rates decreasing and auto rates increasing among several other factors. However, we are here to assist and if you are uncertain about a class of business, line of coverage or eligibility of a specific risk, I encourage you to give your Halcyon Underwriter a call to discuss the opportunity.

We truly appreciate your business and our partnership with you and your colleagues! Halcyon Underwriters is well positioned to continue growing and meeting the needs of our agent partners for the next 30 years and beyond. Our Production Team has the knowledge, relationships and sense of urgency required to assist you in the placement of your business. It is my pledge to you that we will continue to work hard to earn your business and illustrate that commitment on every interaction we have with you. All the best to you for a successful year!

Sincerely,

Paul Lyons
Executive Vice President
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