

2018 Middle Markets 4th Qtr. Success List								
Industry	Description	GL	Auto	Prop	WC	Umb	Misc.	Premium
Contractor	Sod & Landscaping		✓				✓	\$47K
Contractor	Janitorial Contractor				✓			\$129K
Contractor	Metal Roofing		✓					\$34K
Contractor	Bridge Subcontractor		✓					\$99K
Contractor	Utility Contractor	✓	✓	✓	✓	✓		\$343K
Contractor	Utility Contractor	✓	✓	✓	✓	✓		\$75K
Contractor	HVAC Contractor	✓	✓	✓		✓	✓	\$49K
Contractor	Road Stripping	✓	✓		✓			\$175K
Contractor	General Contractor	✓	✓		✓	✓		\$100K
Distributor	Beauty Supplies	✓	✓			✓		\$53K
Distributor	Electrical Supplies	✓		✓	✓			\$31K
Distributor	Chinese Tires						<b>✓</b>	\$31K
Distributor	Furniture Installation	✓	✓	✓		✓		\$78K
Hospitality	Restaurant		✓					\$34K
Hospitality	Hotel	✓		✓			<b>✓</b>	\$46K
Lessors Risk	Printing Operation	✓		<b>✓</b>				\$36K
Manufacturing	Solar Panel Installation						<b>✓</b>	\$48K
Manufacturing	Zipper Manufacturing				✓			\$111K
Manufacturing	Power Generators	✓	✓				✓	\$94K
Manufacturing	Plastics Manufacturer	✓	✓	✓		✓	✓	\$75K
Manufacturing	Furniture Manufacturer				✓			\$132K
Retail	Garden Store	✓	✓	✓				\$24K
School	Auto Training School	✓		✓		✓	✓	\$52K