



HALCYON UNDERWRITERS

YOUR PARTNER IN PRODUCTION, MAKING THE DIFFERENCE

2019 Middle Markets Success List - Year to Date

| Industry | Description | Pkg | BOP | GL | Auto | Prop | WC | Umb | Prof Lines | Misc. | Premium |
|---------------|----------------------------|-----|-----|----|------|------|----|-----|------------|-------|---------|
| Contractor | Apartment Builders | | | | | | | | | ✓ | \$66K |
| Contractor | Commercial GC | ✓ | | | ✓ | | ✓ | ✓ | | | \$161K |
| Contractor | Commercial GC | ✓ | | | | | ✓ | | | | \$83K |
| Contractor | Drywall Contractor | | | | ✓ | | | | | | \$68K |
| Contractor | General Contractor | | | | ✓ | | | | | | \$74K |
| Contractor | HVAC Contractor | | | | | | ✓ | | | | \$30K |
| Contractor | HVAC Contractor | | | | ✓ | | | | | | \$22K |
| Contractor | HVAC Contractor | | | | | | ✓ | | | | \$27K |
| Contractor | Landscaping Contractor | | | | ✓ | | | | | ✓ | \$74K |
| Contractor | Paving Contractor | | | ✓ | ✓ | | | | | ✓ | \$25K |
| Contractor | Remodeling Contractor | | | ✓ | ✓ | ✓ | | ✓ | | ✓ | \$71K |
| Contractor | Security Alarm Contractor | | | | ✓ | | | | | | \$55K |
| Distributor | Fruit & Vegetable | | | ✓ | ✓ | | | | | | \$30K |
| Distributor | Lumber & Building Supplies | | | | | | ✓ | | | | \$24K |
| Distributor | Lumber & Building Supplies | | | | | | ✓ | | | | \$39K |
| Distributor | Stone Importer/Dist. | | | | | | | ✓ | | | \$36K |
| Distributor | Tobacco Distributor | | | | ✓ | | | | | | \$107K |
| Healthcare | Medical Clinic | | ✓ | | | | | ✓ | | | \$32K |
| Hospitality | Hotel | | | | | ✓ | | | | | \$31K |
| Hospitality | Restaurant | ✓ | | | ✓ | | ✓ | ✓ | | | \$42K |
| Hospitality | Restaurant | | | ✓ | | | | ✓ | | ✓ | \$35K |
| Hospitality | Restaurant | | | ✓ | ✓ | ✓ | | ✓ | | ✓ | \$45K |
| Hospitality | Restaurant | ✓ | | | | | | ✓ | | | \$149K |
| Hospitality | Restaurant | | | | | | ✓ | | | | \$29K |
| Hospitality | Theatre/Entertainment | | | | | | ✓ | | | | \$1.3M |
| Manufacturing | Animal Food Supplements | | ✓ | ✓ | ✓ | | | ✓ | | | \$22K |
| Manufacturing | Lumber Mfg. | ✓ | | | | ✓ | | | | | \$38K |
| Manufacturing | Spring Mfg. | ✓ | | | | ✓ | | ✓ | | | \$39K |
| Manufacturing | Superabrasives | | | | | | | | | ✓ | \$22K |
| Manufacturing | Surge Protector Mfg. | | | | | | ✓ | | | | \$22K |
| Office | Attorney Office | | | | ✓ | | | | | | \$41K |
| Retail | Auto Dealership | | | | | | ✓ | | | | \$22K |
| Retail | Shopping Center | | | ✓ | | ✓ | | ✓ | | | \$31K |
| Retail | Tire & Battery Sales | ✓ | | | ✓ | | | | | | \$174K |
| Service | Auto Repair | ✓ | | | ✓ | | | ✓ | | | \$226K |
| Service | Consultant | ✓ | | | | | ✓ | ✓ | ✓ | ✓ | \$169K |
| Service | Funeral Home | | ✓ | | ✓ | | | | | | \$23K |
| Service | Funeral Home | | ✓ | | ✓ | | | ✓ | | | \$34K |
| Service | Wealth Management | | | | | | | | | ✓ | \$20K |