



**HALCYON  
UNDERWRITERS**  
YOUR PARTNER IN PRODUCTION, MAKING THE DIFFERENCE

**2019 Middle Markets Success List - Year to Date**

Industry	Description	Pkg	BOP	GL	Auto	Prop	WC	Umb	Prof Lines	Misc.	Premium
Association	Condo Association			✓		✓		✓	✓		\$43K
Contractor	Aluminum Contractor				✓						\$29K
Contractor	Apartment Builders									✓	\$66K
Contractor	Communication Contractor				✓						\$22K
Contractor	Concrete Contractor				✓						\$23K
Contractor	Directional Boring Contractor				✓						\$169K
Contractor	Directional Boring Contractor			✓	✓						\$210K
Contractor	Drywall Contractor				✓						\$68K
Contractor	Electrical Contractor		✓		✓		✓	✓			\$101K
Contractor	Electrical Contractor			✓	✓			✓			\$28K
Contractor	Electrical Contractor				✓						\$24K
Contractor	Electrical Contractor			✓	✓						\$51K
Contractor	Excavation Contractor				✓					✓	\$31K
Contractor	Excavation Contractor			✓	✓						\$202K
Contractor	Fence Contractor				✓						\$71K
Contractor	Fire Sprinkler Contractor				✓					✓	\$30K
Contractor	Flooring Contractor				✓						\$23K
Contractor	Flooring Contractor				✓						\$21K
Contractor	General Contractor	✓			✓		✓	✓			\$161K
Contractor	General Contractor	✓					✓				\$83K
Contractor	General Contractor				✓						\$74K
Contractor	General Contractor	✓			✓		✓	✓			\$162K
Contractor	General Contractor			✓	✓			✓		✓	\$86K
Contractor	General Contractor				✓						\$53K
Contractor	General Contractor						✓				\$65K
Contractor	Glazier			✓	✓			✓			\$30K
Contractor	Governmental Contractor									✓	\$25K
Contractor	Grading Contractor				✓						\$34K
Contractor	Grading Contractor									✓	\$25K
Contractor	HVAC Contractor						✓				\$30K
Contractor	HVAC Contractor				✓						\$22K
Contractor	HVAC Contractor						✓				\$27K
Contractor	HVAC Contractor		✓		✓						\$64K
Contractor	HVAC Contractor						✓				\$30K
Contractor	HVAC Contractor						✓				\$128K
Contractor	HVAC Contractor	✓			✓		✓	✓		✓	\$123K
Contractor	HVAC Contractor				✓						\$47K
Contractor	HVAC Contractor	✓			✓		✓				\$51K
Contractor	HVAC Contractor				✓						\$35K
Contractor	HVAC Contractor				✓						\$22K



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Contractor	HVAC Contractor				✓						\$47K
Contractor	HVAC Contractor			✓	✓						\$99K
Contractor	Industrial Cleaning				✓						\$130K
Contractor	Infrastructure Construction			✓	✓	✓	✓	✓			\$362K
Contractor	Landscaping Contractor				✓					✓	\$74K
Contractor	Landscaping Contractor				✓						\$29K
Contractor	Landscaping Contractor			✓	✓			✓		✓	\$230K
Contractor	Landscaping Contractor							✓			\$114K
Contractor	Landscaping Contractor			✓	✓					✓	\$33K
Contractor	Landscaping Contractor		✓		✓			✓			\$33K
Contractor	Landscaping Contractor				✓						\$30K
Contractor	Landscaping Contractor				✓		✓				\$221K
Contractor	Landscaping Contractor				✓						\$71K
Contractor	Lawn Maintenance						✓				\$28K
Contractor	Lawn Maintenance				✓						\$111K
Contractor	Lawn Maintenance				✓			✓		✓	\$97K
Contractor	Marine Plumber				✓						\$24K
Contractor	Painting Contractor				✓						\$21K
Contractor	Painting Contractor				✓						\$78K
Contractor	Paving Contractor			✓	✓					✓	\$25K
Contractor	Paving Contractor			✓	✓						\$24K
Contractor	Plumbing Contractor				✓						\$25K
Contractor	Pool Contractor			✓							\$25K
Contractor	Remodeling Contractor			✓	✓	✓		✓		✓	\$71K
Contractor	Remodeling Contractor				✓						\$22K
Contractor	Restoration Contractor	✓						✓		✓	\$47K
Contractor	Restoration Contractor				✓						\$39K
Contractor	Roofing Contractor				✓						\$23K
Contractor	Roofing Contractor			✓	✓			✓			\$102K
Contractor	Roofing Contractor				✓						\$34K
Contractor	Security Alarm Contractor				✓						\$55K
Contractor	Site Prep Contractor				✓						\$53K
Contractor	Specialty Trade			✓	✓	✓		✓		✓	\$165K
Contractor	Street/Road Contractor			✓			✓	✓			\$200K
Contractor	Tile/Granite Installation				✓						\$110K
Contractor	Tree Trimming						✓				\$26K
Contractor	Utility Contractor									✓	\$24K
Contractor	Utility Contractor			✓	✓		✓	✓			\$112K
Distributor	Auto Parts				✓						\$104K
Distributor	Beer Distributor					✓					\$95K
Distributor	Electric Components						✓				\$24K
Distributor	Flower Distributor			✓	✓	✓		✓			\$86K
Distributor	Fruit & Vegetable			✓	✓						\$30K
Distributor	Lumber & Building Supplies						✓				\$24K
Distributor	Lumber & Building Supplies						✓				\$39K
Distributor	Optical Equipment	✓			✓		✓			✓	\$54K
Distributor	Ornamental Plants						✓				\$31K



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Distributor	Plant Distributor			✓	✓	✓	✓	✓			\$215K
Distributor	Produce Wholesaler				✓						\$35K
Distributor	Sporting Goods	✓			✓						\$25K
Distributor	Stone Importer/Dist.							✓			\$36K
Distributor	Tire Distributor			✓							\$55K
Distributor	Tobacco Distributor				✓						\$107K
Distributor	Used Clothing				✓						\$26K
Healthcare	Assisted Living Facility				✓					✓	\$35K
Healthcare	Clinical Research Facility		✓					✓	✓	✓	\$89K
Healthcare	Correctional Facility						✓				\$615K
Healthcare	Drug/Alcohol Rehab			✓	✓			✓	✓		\$199K
Healthcare	In-Home Therapy/Disabled Children						✓				\$64K
Healthcare	Medical Centers			✓	✓		✓				\$313K
Healthcare	Non-Emergency Transport	✓					✓				\$930K
Healthcare	Pharmaceuticals			✓	✓			✓		✓	\$193K
Healthcare	Rehab Center			✓	✓			✓	✓		\$86K
Hospitality	Golf Course									✓	\$20K
Hospitality	Hotel					✓					\$31K
Hospitality	Hotel			✓				✓		✓	\$109K
Hospitality	Hotel					✓					\$71K
Hospitality	Hotel	✓					✓	✓			\$54K
Hospitality	Restaurant		✓					✓			\$87K
Hospitality	Restaurant	✓			✓		✓	✓			\$42K
Hospitality	Restaurant			✓				✓		✓	\$35K
Hospitality	Restaurant			✓	✓	✓		✓		✓	\$45K
Hospitality	Restaurant	✓						✓			\$149K
Hospitality	Restaurant						✓				\$29K
Hospitality	Restaurant	✓			✓			✓		✓	\$114K
Hospitality	Restaurant			✓				✓			\$60K
Hospitality	Restaurant		✓								\$27K
Hospitality	Restaurant			✓						✓	\$34K
Hospitality	Restaurant	✓						✓			\$68K
Hospitality	Restaurant		✓		✓			✓			\$166K
Hospitality	Restaurant			✓						✓	\$32K
Hospitality	Restaurants/Retail - Airport						✓				\$357K
Hospitality	Theatre/Entertainment						✓				\$1.3M
Human Services	YMCA			✓	✓	✓		✓	✓		\$70K



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Industry	Description	Pkg	BOP	GL	Auto	Prop	WC	Umb	Prof Lines	Misc.	Premium
Human Services	Youth Programs			✓	✓				✓		\$58K
Institution	Church					✓					\$27K
Lessors Risk	Lessors Risk			✓		✓		✓			\$26K
Lessors Risk	Lessors Risk	✓								✓	\$35K
Lessors Risk	Lessors Risk	✓						✓			\$140K
Lessors Risk	Medical School			✓	✓			✓			\$42K
Lessors Risk	Office		✓								\$25K
Lessors Risk	Property Manager					✓					\$34K
Lessors Risk	Property Manager				✓						\$35K
Lessors Risk	Warehouse			✓	✓	✓		✓			\$59K
Manufacturing	Animal Food Supplements		✓	✓	✓			✓			\$22K
Manufacturing	Boat Manufacturer	✓								✓	\$42K
Manufacturing	Bracelet Manufacturer								✓		\$36K
Manufacturing	Concrete Products	✓			✓			✓			\$40K
Manufacturing	Electrical Control Panel				✓		✓				\$37K
Manufacturing	Fire & Life Safety Systems				✓						\$167K
Manufacturing	Fitness Equipment			✓				✓			\$39K
Manufacturing	Lumber Mfg.	✓				✓					\$38K
Manufacturing	Mattress Mfg.			✓		✓		✓			\$32K
Manufacturing	Medical Devices		✓		✓		✓	✓			\$86K
Manufacturing	Rebar Mfg.						✓				\$22K
Manufacturing	Spring Mfg.	✓				✓		✓			\$39K
Manufacturing	Superabrasives									✓	\$22K
Manufacturing	Surge Protector Mfg.						✓				\$22K
Manufacturing	Valve Manufacturing			✓	✓		✓	✓		✓	\$200K
Manufacturing	Window Mfg.				✓						\$142K
Manufacturing	Wood Product Mfg.				✓						\$50K
Office	Attorney Office				✓						\$41K
Office	Lessors Risk			✓							\$35K
Office	Medical Offices		✓					✓			\$32K
Office	Medical Offices	✓				✓					\$26K
Office	Medical Offices			✓		✓		✓			\$80K
Office	Medical Offices		✓								\$22K
Office	Office Condominium			✓		✓					\$53K
Retail	Auto Dealership						✓				\$22K
Retail	Auto Dealership						✓				\$38K
Retail	Auto Dealership							✓			\$69K
Retail	Auto Dealership	✓				✓		✓			\$211K
Retail	Furniture Store	✓									\$34K
Retail	Grocery Store			✓						✓	\$30K
Retail	Grocery Store			✓				✓		✓	\$69K
Retail	Lessors Risk					✓					\$43K
Retail	Liquor Store			✓		✓		✓			\$82K
Retail	Optical Stores	✓									\$217K
Retail	Shopping Center			✓		✓		✓			\$31K
Retail	Snake Breeder					✓					\$26K



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Retail	Supermarket	✓								✓	\$114K
Retail	Tire & Battery Sales	✓			✓						\$174K
Retail	Upscale Hardware Store				✓		✓				\$78K
Service	Audio/Visual Installation				✓						\$51K
Service	Auto Body Shop						✓				\$41K
Service	Auto Repair	✓			✓			✓			\$226K
Service	Auto Repair				✓						\$30K
Service	Commercial Laundry			✓	✓		✓	✓			\$177K
Service	Consultant	✓					✓	✓	✓	✓	\$169K
Service	Cruise Services									✓	\$53K
Service	Door & Window Sales/Install				✓						\$66K
Service	Fountain Design/Install				✓	✓				✓	\$45K
Service	Funeral Home		✓		✓						\$23K
Service	Funeral Home		✓		✓			✓			\$34K
Service	Healthcare Staffing						✓				\$48K
Service	Insurance Company		✓		✓	✓	✓				\$34K
Service	Interior Design Firm				✓	✓		✓		✓	\$37K
Service	Janitorial Services				✓						\$91K
Service	Janitorial Services			✓			✓				\$157K
Service	Janitorial Services							✓			\$64K
Service	Janitorial Services			✓	✓						\$67K
Service	Janitorial Services				✓						\$21K
Service	Janitorial Services						✓				\$81K
Service	Wealth Management									✓	\$20K
Technology	Telecommunication Svcs				✓						\$26K