

2019 Middle Markets Success List - Year to Date											
Industry	Description	Pkg	ВОР	GL	Auto	Prop	WC	Umb	<b>Prof Lines</b>	Misc.	Premium
Contractor	Aluminum Contractor				✓						\$29K
Contractor	Apartment Builders									✓	\$66K
Contractor	Directional Boring Contractor				✓						\$169K
Contractor	Drywall Contractor				✓						\$68K
Contractor	Electrical Contractor			✓	✓			✓			\$28K
Contractor	Flooring Contractor				✓						\$23K
Contractor	General Contractor	✓			✓		✓	✓			\$161K
Contractor	General Contractor	✓					✓				\$83K
Contractor	General Contractor				✓						\$74K
Contractor	General Contractor	✓			✓		✓	✓			\$162K
Contractor	Grading Contractor				✓						\$34K
Contractor	HVAC Contractor						✓				\$30K
Contractor	HVAC Contractor				✓						\$22K
Contractor	HVAC Contractor						✓				\$27K
Contractor	HVAC Contractor		✓		✓						\$64K
Contractor	HVAC Contractor						✓				\$30K
Contractor	HVAC Contractor						✓				\$128K
Contractor	HVAC Contractor	✓			✓		✓	✓		✓	\$123K
Contractor	Landscaping Contractor				<b>√</b>					✓	\$74K
Contractor	Lawn Maintenance						✓				\$28K
Contractor	Lawn Maintenance				<b>√</b>						\$111K
Contractor	Paving Contractor			✓	✓					✓	\$25K
Contractor	Remodeling Contractor			✓	<b>√</b>	✓		✓		✓	\$71K
Contractor	Roofing Contractor				✓						\$23K
Contractor	Security Alarm Contractor				<b>√</b>						\$55K
Contractor	Site Prep Contractor				✓						\$53K
Contractor	Tree Trimming						✓				\$26K
Distributor	Fruit & Vegetable			✓	✓						\$30K
Distributor	Lumber & Building Supplies						✓				\$24K
Distributor	Lumber & Building Supplies						✓				\$39K
Distributor	Ornamental Plants						✓				\$31K
Distributor	Plant Distributor			✓	✓	✓	✓	✓			\$215K
Distributor	Produce Wholesaler				<b>√</b>						\$35K
Distributor	Stone Importer/Dist.							✓			\$36K
Distributor	Tobacco Distributor				<b>√</b>						\$107K
Distributor	Used Clothing				✓						\$26K
Healthcare	Assisted Living Facility				<b>√</b>					✓	\$35K
Healthcare	In-Home Therapy/Disabled Children						✓				\$64K
Healthcare	Non-Emergency Transport	✓					✓				\$930K
Hospitality	Hotel					✓					\$31K



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Hospitality	Restaurant	✓			✓		✓	✓			\$42K
Hospitality	Restaurant			✓				✓		✓	\$35K
Hospitality	Restaurant			✓	✓	✓		✓		<b>✓</b>	\$45K
Hospitality	Restaurant	✓						✓			\$149K
Hospitality	Restaurant						✓				\$29K
Hospitality	Theatre/Entertainment						✓				\$1.3M
Human Services	YMCA			✓	✓	✓		✓	✓		\$70K
Lessors Risk	Warehouse			✓	✓	✓		✓			\$59K
Manufacturing	Animal Food Supplements		✓	✓	✓			✓			\$22K
Manufacturing	Bracelet Manufacturer								✓		\$36K
Manufacturing	Concrete Products	✓			✓			✓			\$40K
Manufacturing	Lumber Mfg.	✓				✓					\$38K
Manufacturing	Spring Mfg.	✓				✓		✓			\$39K
Manufacturing	Superabrasives									✓	\$22K
Manufacturing	Surge Protector Mfg.						✓				\$22K
Manufacturing	Valve Manufacturing			✓	✓		✓	✓		✓	\$200K
Office	Attorney Office				✓						\$41K
Office	Medical Offices		✓					✓			\$32K
Office	Medical Offices	✓				✓					\$26K
Office	Medical Offices			✓		✓		✓			\$80K
Office	Office Condominium			✓		✓					\$53K
Retail	Auto Dealership						✓				\$22K
Retail	Furniture Store	✓									\$34K
Retail	Lessors Risk					✓					\$43K
Retail	Shopping Center			✓		✓		✓			\$31K
Retail	Supermarket	✓								✓	\$114K
Retail	Tire & Battery Sales	✓			✓						\$174K
Retail	Upscale Hardware Store				✓		✓				\$78K
Service	Audio/Visual Installation				✓						\$51K
Service	Auto Body Shop						✓				\$41K
Service	Auto Repair	✓			✓			✓			\$226K
Service	Consultant	✓					✓	✓	✓	✓	\$169K
Service	Funeral Home		✓		✓						\$23K
Service	Funeral Home		✓		✓			✓			\$34K
Service	Janitorial Services				✓						\$21K
Service	Janitorial Services						✓				\$81K
Service	Wealth Management									✓	\$20K