



HALCYON UNDERWRITERS

YOUR PARTNER IN PRODUCTION, MAKING THE DIFFERENCE

2018 Middle Markets - Year to Date Success								
Industry	Description	GL	Auto	Prop	WC	Umb	Misc.	Premium
Association	Condo Association				✓			\$27K
Association	Property Association				✓			\$130K
Association	Athletic Association		✓				✓	\$139K
Auto Dealership	Auto Dealership			✓			✓	\$47K
Auto Dealership	Auto Dealership				✓			\$253K
Contractor	Bridge Subcontractor		✓					\$99K
Contractor	Concrete Contractor					✓		\$57K
Contractor	Concrete Contractor				✓			\$65K
Contractor	Construction Contractor for Malls	✓	✓	✓	✓	✓	✓	\$135K
Contractor	Consulting Contractor	✓		✓	✓			\$79K
Contractor	Drywall Contractor				✓			\$42K
Contractor	Drywall Contractor		✓					\$35K
Contractor	Drywall Contractor				✓			\$33K
Contractor	Electrical Contractor	✓	✓	✓		✓	✓	\$42K
Contractor	Electrical Contractor				✓			\$45K
Contractor	Elevator Contractor	✓		✓				\$70K
Contractor	Environmental Contractor	✓			✓		✓	\$70K
Contractor	Environmental Engineer		✓					\$437K
Contractor	Excavation Contractor		✓		✓			\$344K
Contractor	Fence Contractor		✓		✓			\$69K
Contractor	Fire Extinguisher Service		✓					\$66K
Contractor	General Contractor	✓	✓		✓			\$30K
Contractor	General Contractor		✓					\$67K
Contractor	General Contractor				✓			\$50K
Contractor	General Contractor				✓			\$27K
Contractor	General Contractor					✓		\$22K
Contractor	General Contractor	✓	✓		✓	✓		\$100K
Contractor	Grading Contractor						✓	\$22K
Contractor	Hotel Construction						✓	\$57K
Contractor	HVAC Contractor		✓					\$60K
Contractor	HVAC Contractor		✓					\$23K
Contractor	HVAC Contractor	✓			✓		✓	\$25K
Contractor	HVAC Contractor	✓	✓	✓		✓	✓	\$49K
Contractor	Infrastructure Contractor		✓					\$117K
Contractor	Janitorial Contractor	✓	✓			✓	✓	\$32K
Contractor	Landscaping Contractor		✓					\$96K
Contractor	Landscaping Contractor	✓	✓					\$208K
Contractor	Landscaping Contractor				✓			\$98K
Contractor	Landscaping Contractor	✓	✓	✓				\$256K
Contractor	Landscaping Contractor		✓					\$32K
Contractor	Landscaping Contractor		✓					\$30K
Contractor	Masonry Contractor				✓			\$42K



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Contractor	Mechanical Contractor	✓	✓			✓		\$144K
Contractor	Metal Contractor		✓					\$44K
Contractor	Metal Roofing		✓					\$34K
Contractor	Painting Contractor		✓					\$33K
Contractor	Painting Contractor		✓					\$43K
Contractor	Painting Contractor				✓			\$43K
Contractor	Painting Contractor		✓					\$37K
Contractor	Plumbing Contractor					✓		\$39K
Contractor	Pool Contractor		✓					\$32K
Contractor	Pool Contractor	✓	✓	✓				\$65K
Contractor	Refrigeration Contractor	✓	✓					\$288K
Contractor	Restoration Contractor		✓					\$26K
Contractor	Restoration Contractor				✓			\$41K
Contractor	Road Stripping	✓	✓		✓			\$175K
Contractor	Roofing Contractor		✓					\$38K
Contractor	Roofing Contractor		✓					\$156K
Contractor	Sewer/Water Main Contractor						✓	\$58K
Contractor	Sheet Metal Work		✓			✓		\$40K
Contractor	Shell Contractor		✓					\$27K
Contractor	Street & Road Contractor	✓	✓	✓	✓	✓		\$250K
Contractor	Telecom Contractor	✓		✓		✓	✓	\$53K
Contractor	Utility Contractor			✓			✓	\$34K
Contractor	Utility Contractor		✓					\$206K
Contractor	Utility Contractor	✓	✓			✓		\$83K
Contractor	Utility Contractor	✓	✓	✓	✓	✓		\$343K
Contractor	Utility Contractor	✓	✓	✓	✓	✓		\$75K
Contractor	Wallboard Installation				✓			\$73K
Distributor	Auto Parts Distributor						✓	\$23K
Distributor	Auto Parts Distributor		✓					\$21K
Distributor	Beauty Supplies				✓			\$44K
Distributor	Beauty Supplies	✓	✓			✓		\$53K
Distributor	Beer Distributor						✓	\$119K
Distributor	Chinese Tires						✓	\$31K
Distributor	Electrical Supplies	✓		✓	✓			\$31K
Distributor	Food Distributor		✓					\$90K
Distributor	Furniture Installation	✓	✓	✓		✓		\$78K
Distributor	Metal Wholesaler	✓	✓	✓	✓			\$475K
Distributor	Moving & Pkg Supplies		✓					\$71K
Distributor	Olive Oil Importer/Dist.	✓	✓	✓	✓	✓		\$63K
Distributor	Rice Distributor		✓					\$21K
Healthcare	Mental Health/Outpatient	✓		✓	✓	✓	✓	\$398K
Hospitality	Country Club	✓		✓				\$58K



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Hospitality	Hotel	✓	✓				✓	\$39K
Hospitality	Hotel						✓	\$21K
Hospitality	Hotel	✓	✓	✓		✓		\$47K
Hospitality	Hotel	✓		✓			✓	\$46K
Hospitality	Hotel/Motel			✓				\$150K
Hospitality	Restaurant				✓			\$138K
Hospitality	Restaurant	✓		✓		✓		\$65K
Hospitality	Restaurant	✓		✓		✓		\$33K
Hospitality	Restaurant	✓	✓	✓	✓			\$61K
Hospitality	Restaurant	✓		✓		✓		\$24K
Hospitality	Restaurant	✓	✓			✓		\$44K
Hospitality	Restaurant		✓					\$42K
Hospitality	Restaurant	✓		✓	✓		✓	\$570K
Hospitality	Restaurant		✓					\$34K
Hospitality	Restaurant/Hotel/LRO					✓	✓	\$113K
Lessors Risk	Commercial LRO - office	✓		✓				\$61K
Lessors Risk	Commercial LRO - office					✓	✓	\$24K
Lessors Risk	Office	✓		✓		✓		\$35K
Lessors Risk	Retail Offices	✓		✓		✓		\$60K
Lessors Risk	Shopping Center	✓				✓		\$31K
Lessors Risk	Printing Operation	✓		✓				\$36K
Manufacturing	Equipment Mfg.				✓			\$46K
Manufacturing	Furniture Manufacturer				✓			\$132K
Manufacturing	Hoist & Crane Mfg.	✓	✓			✓		\$122K
Manufacturing	Metal Manufacturer				✓			\$71K
Manufacturing	Plastics Manufacturer	✓	✓	✓		✓	✓	\$75K
Manufacturing	Power Generators	✓	✓				✓	\$94K
Manufacturing	Solar Panel Installation						✓	\$48K
Manufacturing	Truck Manufacturer	✓		✓				\$31K
Manufacturing	Water Softening Equipment	✓		✓				\$39K
Manufacturing	Water Softening Equipment	✓	✓	✓				\$313K
Manufacturing	Welding/Fabrication Mfg.	✓	✓		✓	✓	✓	\$183K
Manufacturing	Zipper Manufacturing				✓			\$111K
Medical	Mental Health/Outpatient						✓	\$22K
Medical	Mental Health/Outpatient						✓	\$32K
Office	Medical Office	✓		✓				\$20K
Office	Medical Office	✓			✓			\$20K
Real Estate	Real Estate Mgmt.	✓	✓					\$278K
Real Estate	Property Manager			✓				\$26K
Real Estate	Property Manager	✓	✓	✓		✓		\$281K
Real Estate	Property Manager	✓	✓				✓	\$581K
Retail	Bakery	✓	✓			✓		\$94K



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Industry	Description	GL	Auto	Prop	WC	Umb	Misc.	Premium
Retail	Equipment Dealer					✓		\$93K
Retail	Franchise Auto Dealer				✓			\$215K
Retail	Garden Store	✓	✓	✓				\$24K
Retail	Grocery Store	✓		✓				\$23K
Retail	Grocery Store	✓		✓				\$48K
Retail	Grocery Store	✓		✓				\$32K
Retail	Shoe Store	✓	✓	✓		✓	✓	\$44K
School	Auto Training School	✓		✓		✓	✓	\$52K
School	Bird Counseling School	✓	✓				✓	\$80K
School	Private School				✓			\$181K
Service	Automotive Consultant Shop/Install		✓					\$110K
Service	Catering	✓	✓			✓	✓	\$86K
Service	Church	✓	✓	✓			✓	\$30K
Service	Computer/IT Service		✓					\$47K
Service	Draw Lab/Testing			✓				\$45K
Service	Furniture/Fixtures installation		✓					\$42K
Service	IT Services	✓		✓	✓			\$87K
Service	Linen Service	✓	✓	✓		✓	✓	\$53K
Service	Office Machines Repair		✓					\$37K
Service	Paper Recycling	✓	✓					\$129K
Service	Pest Control		✓					\$50K
Service	Recycling			✓				\$42K
Service	Storage Warehouses			✓				\$266K
Service	Veterinarian				✓			\$34K
Service	Veterinarian				✓			\$21K
Technology	Nurse Call Systems					✓		\$21K
Technology	Info Technology Consulting	✓		✓	✓	✓		\$49K
Warehouse	Cold Storage Warehouse			✓			✓	\$31K